



An **AI-Powered** Distribution Management Platform Built for Insurance

Drive Accelerated, Predictable Growth and Efficiency for Insurers, MGAs, FMOs, IMOs, and Insurance Distributors.

TRANSFORMING DISTRIBUTION MANAGEMENT

We are building the future of producer experience

Vymo's Smart Distribution Management Platform uses advanced artificial intelligence (AI) and machine learning (ML) capabilities to provide real-time analytics and prescriptive sales intelligence.

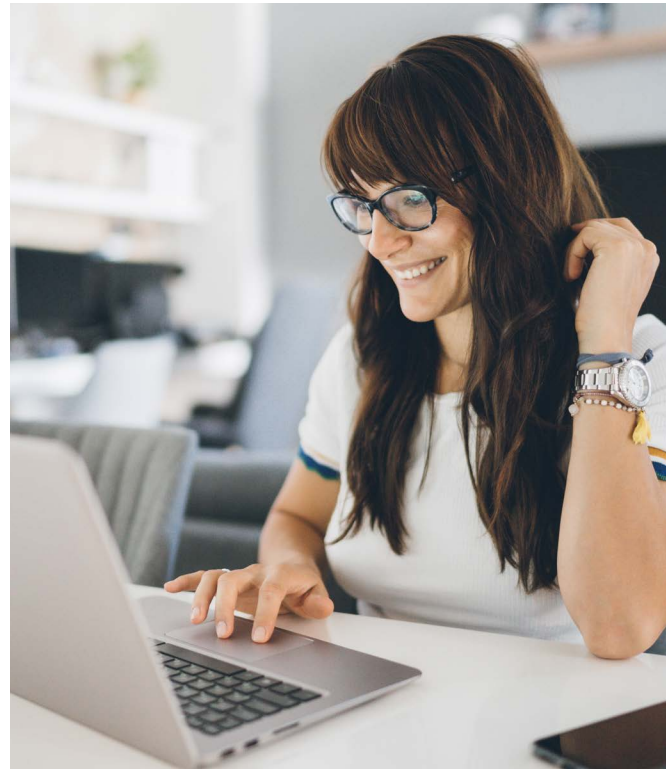
Reduce risk and optimize operational efficiencies with Vymo's modular based applications that improve your recruitment and onboarding of better agents, while improving sales management and sales activities that increase premium.

FOR DISTRIBUTION CHANNEL MANAGEMENT

Simplify recruitment, onboarding, and compliance with **Vymo OnboardIQ**

A complete end-to-end solution that accelerates producer readiness, transitioning new recruits into selling roles quickly while enhancing their experience for success from day one.

- Recruitment Tracking and Producer Onboarding
- License and Appointment Management
- Just-In-Time Appointments



FOR INSURANCE LEADERSHIP

Propel producers and agencies with *Vymo EngageIQ for Leadership*

AI-powered insights unlock predictable revenue and improve producer experience. This tool consolidates essentials, empowering sales leaders to track goals, guide teams, and accelerate sales activities with AI.

- Leadership Support
- Producer Engagement and Key KPIs
- Just-In-Time Training

FOR INSURANCE PRODUCERS

Transform and unify sales through *Vymo EngageIQ for Sellers*

Experience a game-changing shift with a unified, mobile-first platform that drives sales, modernizes the producer experience, and boosts revenue with enhanced pipeline visibility and satisfaction.

- Increase Lead Conversion Rates
- Maximize Persistency Rates and Enhance Producer Performance
- Producer Book of Business Management





PARTNERS WHO TRUST VYMO

“Vymo is fundamentally changing the way financial services work”

Satya Nadella, CEO,  Microsoft



“Vymo’s AI-driven compliance solution enhances productivity and innovation in the insurance industry”

Karlynn Carnahan, Head of Insurance,

CELENT



350K
Users

500+ Global Employees

10+ Years in Business

7 Operating Countries

70+ Enterprise Deployments



Vymo Distribution Management Platform

Vymo OnboardIQ

Accelerate producer readiness and efficiency by simplifying the entire recruitment, onboarding, and compliance process.

Onboard & Recruit/
Admin Portal

Recruiting

Appointing

Onboarding &
Compliance

Vymo AccelerateIQ

Strategy and toolset designed to embed process change and best practices for the use of Vymo.

Advanced Adoption and Optimization

Vymo EngageIQ

Industry's most innovative AI-enhanced solution for sales strategy and initiatives.

Sales Leadership Portal

- Segmentation and Planning
- Performance Analysis
- Performance Management

Producer/Seller Portal

- Sales Engagement
- Lead Management
- BoB Management
- Performance Visibility

Vymo DistributionHUB

The core of Vymo's platform where you can manage your producer records, hierarchies, integrations, and data.

Producer Records

Hierarchy Mangement

Production Data and Integration

Playbooks, Workflow, Insights, AI/ML
Models, Alerts, Notifications

The amazing people of Vymo

Leadership Team



Yamini Bhat

Co-founder and CEO



Venkat Malladi

Co-founder and CEO



Sachi Krishana

Chief HR Officer



Eric Bustos

General Manager



Mike Palmisano

VP Marketing and
Customer Success



Bryan Dooley

VP Solutions



Phil Brown

VP Strategic
Alliances



Thomas Hall

VP Product



Total Funding : 45M
to empower sales people globally

Gartner®

"Vymo should be of interest to application leaders that need to make a step change in sales productivity"

FORRESTER®

**Strong performer in the
forrester wave**

"Vymo is a great fit for financial institutions with large sales forces seeking a single pane of glass that captures interactions and provides nudges to support the ongoing prioritizations of effort, no matter where they are."



Microsoft AI for all Award winner

“

**80% of workers
are mobile-first,**
and Vymo has achieved an
industry-leading 85% daily
usage across 65+ Enterprise
Deployments

Gordon Ritter

Co-founder, Emergency Capital
Investor: Salesforce, Vymo, Veeva



See Vymo in Action

Book a demo and we'll show you exactly what Vymo can do for your team!



Scan this QR to
Schedule a Demo



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